SITUATIONS WANTED-MALE.

ing truck, &c. Hauck, 410 E. 15th st.
MAN, \$5, wishes position; ex-service guard;
reference, educated. Egan, \$58 E. 203d.
FAINTich, decorator, landscape gardener,
tost back from Orient, Japan and Konohidu, after studying art of decorating in blue,
sold, silver and others, which sposition with
large concern that deals with best of trade;
will do private work. H 134 Herald, Herald set.

MOVING picture operator; licensed; experienced. Clarke, 2340 7th av. Audubon 1250. OFFICE MAN seeks position; anything in clerical line. Carpentler, 218 East 30th st. PAINTER—Painting, all kinds, in and out-PAINTER wants work; owner, private; city, country. A. Hermann, 184 East 82d.

PORTER, married, willing worker; best references. Fred Riemann, 702 Evergreen ER, colored; 10 years' reference from place. Benton, 1835 3d av. SALESMAN wishes to represent firm or manufacturer of reliable article; commis-sion basis. G 48 Herald, Herald sq.

(colored) or caretaker, bachelor nt; full or part time; or compan-ligent; reference. McThomas, 318

country: references. Jackson, 143 W. 132d.
YOUNG man with large experience in order department work desires connection with progressive firm; experience gained with large manufacturing concern; capable of directing others; opportunity of advancement first requisite; can furnish references. Willing to locate in any section of the country. H 133 Herald, Herald sq.
YOUNG MAN, 22 fair education, neat, with T years' business experience in the capacity of doing general work, including selling, at present employed, desires position offering good future. H Danz, 638 East 9th st.
YOUNG man (21), office assistant, five

YOUNG MAN with knowledge of retail and wholesale drug business desires position in ity or country. M. Kinger, 401 Alabama w., Brooklyn. G man, 22, two years' college educa-

on in any line. J. Fendrych, 829

EMPLOYMENT AGENCIES.

JAPANESE FOMESTIC EMPLOYMENT
AGENCY, Rorina Mort,
187 Lexington av. Mad. Sq. 9358.
Apanese, Chinese, Filiphose, Coreans, MaJapanes references personally investigated.
LAPANESE AGENCY. DOMESTIC SERVICE.

DOMESTIC SERVICE.

106 West 46th 5. Bryant 7787-9698.

HIGHEST GRADE, RELIABILE JAPANESE HELP FURNISHED AT SHORT NOTICE.

JAPANESE AMERICAN EMPLOYMENT AGENCY.

159 W. 46th 5t. Bryant 8078.

Select Domestic Help.

JAPANESE Select Employment Agency.

Bryant 7931, 804 6th a., between 45th 46th 881; fancy cook, faithful butler.

AGENTS WANTED. Female.

AGENTS wanted to sell embroidery designs; widow preferred, but not essential. Call before 10 A. M., George F. Zahler, 28 Zatalpa av., near Fresh Pond Road, Brock-

HELP WANTED-FEMALE.

ENCELLENT OPPORTUNITY FOR EXPERIENCED O P E R A TO R S: SALARY \$1.000 A PER : LUNCHES FURNISHED FREE AND OTHER ADVANTAGES. WRITE STATING EXPERIENCE. AGE AND NA-TIONALITY. ADDRESS "W. X." P. O. BOX \$22, CITY HALL STATION, NEW YORK CITY.

ALTERATION hands on dresses, machine work only. Monarch Dress, 8 East 27th.

CHAMBERMAID-WAITRESS.
Spiendid nosition for competent girl in spartment, Long Beach for competent girl in spartment, Long Beach for Jummer Apply Wednesday, Mrs. Mayer 2 number 478.

CHAMBERMAID and WAITRESS wanted in an American family of three, until the first of April: mist have references; liberal wages, Private home, 56 West 88th.

CHAMBERWORK-GIP, neat, white, daily, from 7.30 to 11, to do light chamberwork, call before 10 or between 5 and 6, 245 West 78th, as

73th at. CHAMBERMAID-WAITRESS, family two adults; small private house; references. 254 W. 75th.

CWAMERNAID-WAITRESS, private fam.

Hy, 5 adults. Call from 10 to 12, 43 W.

750, st.; carefare paid.

CHAMBERNA? and do light laundry; references rec-red; private house. Call
mornings, 15 West 55th.

CHAMBERNAIC, valiress, assist chamberwork, private house; 3 in family. 30 West

87th st. Schuyler 8813.

S7th st. Schuvier SUS.
CHAMBERMAID-WAITRESS, good references small family. Call between 9 and 12, 44 W. 72d.
CHAMBURMAID - WAITRESS, competent, city references required. Call 122 E. 71st.

CLERKS AND TYPISTS.

An Insurance Company has a few clerical and typing positions open at the present time for g.ris of seventeen years and over. The positions are permanent, and offer advantages to young women who can qualify. The hours of work are short and rapid advancement in salary is assured to those who make good. No experience is nec-essary, but a good education is required. High Echool graduates are preferred. In replying state age, whether or not employed, and give complete information as to education and previous experience. if any. Address G 21 Herald,

COOK, clean; references; apartment, summer country. Call before 10 and after 5, 375 Park av. 31.

COOK, first class, Hungarian; permanent passition, where good cooking expected; litch wages. Call 302 E. Bist.

OOK, for Catholic rectory. Call, with reference, Wednesday morning, between 9-12.

SO East 10th st.

COOK, chambermaid and waitrees, small family: references, 601 W. 110th, apt. 10K.

COOK, experienced, private family: reference required. Call 338 W. 88th. COOK, competent: French cooking preferred. Phone Riverside 7892. 2 W. 80th st. COOK, small private family, Call between 19-2, 200 West End av., apt. 2B.

OOK, good, plain; assist little housework.
Bauman, 600 West End av.

HELP WANTED-FEMALE.

11, 46 E. 68th.

COOK to go Greenwich, Conn. Call Wednesday between 11 and 12, McCarthy, 11th floor, 437 5th av.

DRESSMAKERS wauted; experienced machine operators and finishers, by exclusive house; short hours, excellent pay; come prepared to start immediately. Marjane, 45 W. 48th st.

FINISHERS, experienced on dresses; no helpers need apply. 17 East 57th, FINISHERS, experience the helpers need apply. 17 East 57th,
GENERAL housework girl, white preferred;
good wages; family three; sleep out. Apt.
9-B. 135 W. 170th.
GOVERNESS, visiting, for at least two
weeks, for two children, 9 and 5 respective.
by. Phone Golumbus 3245, or write Mrs. F.
J. Reynolds, 260 West 72d at., New York
city.

J. Reynolds, 260 West 72d st., New York city.

HOUSEWORKER—Competent colored woman to do entire work in family of 2 in country; must be good worker, with pleasant dispesition. Call Wednesday morning between 10 and 11, Miss Wilson, 37 W. 16th st., city. HOUSEWORK half time, three mornings and three afternoons a week; must be good cook and waitress; no laundry; family of two. Call Thursday afternoon, apt. 102, 661 W. 118th st. Phone 8704 Merningside.

HOUSEWORKER, good cook, 3 adults, no washing; good wages; references. Call. 9 to 3, Fisher, 858 West End av., comer 101st st., apt. 7A. Phone Riverside 7650.

HOUSEWORKER, general; good cook, white;

st., apt. 7A. Phone Riverside 7690.

HOUSEWORKER, general; good cook, white:
two in family: 5 room apartment. Apply
Apt. 3-B, 160 W. 87th st., 10-12 A. M. Tel.
Schuyler 2505.

HOUSEWORKER, general, no cooking,
laundry work and chamberwork only. Call
between 5 and 6 (car fare paid), 777 Madison av., Mrs. R. Conreid.
HOUSEWORKER, competent, small family;
good home, good wages; no washing, no
heavy cleaning; references. Apt. 9E, 101
W. 80th. W. 80th.

HOUSEWORKER, cook, white; two in family; small apartment; no laundry; sleep in
out. Call 9 to 3, 24 W. 59th, apt. 35.

of future. H. Danz, GS East 9th at.

UNC man (21), office assistant, five require experience cashier, manager, bookseping, stenography; fast typist; excellent ferences; \$25, John Petrinzi, 631 New York

HOUSEWORKER, white girl; two adults: references required. 255 W. \$4th. apt. 2-B. HOUSEWORKER, general; neat young woman; do light housework. Call 327 W. 78th. ## HOUSEWORKER, general: neat young woman; well educated, speaking six s. good sportsman, seeks situation in American family. H 122 Her desq.

AN with knowledge of rotall and edrug business desires position in mentry. M. Kinger, 401 Alabama along. The speaking six speaking six

BRENNAN'S EMPLOYMENT AGENCY,
46 East 60th. Plaza 1217-1218.
Offices Greenwich, Stamford and New
York; high class domestic help wanted;
cooks, waitresses, nurses and couples.
HOUSEWORKERS, waitresses, chambermaids, cooks; excellent positions. Tinka
Andresse Employment Agency, 2294 Broadway, near 83d st. Phone Schuyler 7843.
BLUE LIST, 251 W. 86th st. (corner B-way)
—Couples, cooks, chambermaids, waitresses, houseworkers, laundresses, nurses;
houseworkers, laundresses, nurses;
houseworkers, laundresses, nurses;
houseborkers, cooks, chambermaids;
good positions. Bertha Carlson Employ
ment Agency, 2250 Broadway, corner 82d st.
Phone Schuyler 1076.

Mrs. h. STMICKER & NEPHEW,
now located at 32 West 58th st.
Flaza 1127.
Good positions, good wages, private families.
COOK, Protestant, 885, and nurse, 886; refcrences. Brennan's Agency, 46 E, 60th.
Plaza 1217. Newkirk av. station. Telephone Mansfield 5235.

NURSE (white), 4 year old child; experienced, useful; references. Call 545 W. 111th st., apt. 45. Cathedral 3685.

NURSE, English, with first class personal references, for girl 2 years old; excellent position. Call between 8 and 10 A. M. and 1.3 P. M., I. Blumenthal, 385 Park av.

NURSE, competent, for 2 children; good home; reference, 255 W. 84th, apt. 3A. Fhone Schuyler 5017.

NURSEBLY Governess—Young, experienced, French apeaking girl for two boys, 4 and syears; suburbs. Call Wednesday, 16-12, apartment 11D, 850 Park av.

NURSE to take care of infants and 4 year old girl; first class reference required. 1 Mr. Joel Judas, 160 Weet 87th.

NURSE, EXPERIENCED, BABY 18 MONTES, CALL 9 UNTIL 1, APT. 2-A, 30 WEST 70TH.

SALESWOMEN FRANKLIN SIMON & CO., 5th Ave., 37th and 35th Sts.,

> SALESWOMEN for WOMEN'S SUITS WOMEN'S COATS WOMEN'S DRESSES

WOMEN'S SKIRTS

MISSES' DRESSES The met liberal salaries to capable saleswomen who are accustomed to selling high class wearing apparel for women and misses.

Apply APPLICATION OFFICE 6 West 38th St. Ninth Floor

SALESWOMEN

require SALESWOMEN

WOMEN'S and CHILDREN'S HOSIERY

Apply APPLICATION OFFICE 6 West 38th St. Ninth Floor

SALESWOMEN.

The Butterick Publishing Company has several permanent positions for saleswomen to pattern department. Call Wednesday, between 10 and 12 o'clock, at The Butterick Building.

Spring and Macdoucal sts., N. Y. Take 7th av. subway to Houston st.

SALESWOMEN.

We can offer you a lifelong position in an established business where character and ability are more important than experience; you satisfy us and we will satisfy you that this opportunity is a real one. L. R. Steele Service Corporation, 185 Broadway.

SALESLADY, experienced, in bakery, neat, quick, pleasing to trade; first class pay. Cushman, 2165 St. av., near 116th.

SOLICITOR.—Lady of considerable acquaintance to undertake solicitations of contributions by an old, well established charitant institution. Answer to V 531 Heraid, 280 Broadway.

STENOGRAPHER AND TYPIST, YOUNG LADY, CHRISTIAN, EXPERIENCED IN GENERAL OFFICE WORK: SALARY \$25 PER WEEK, ANSWER BY LETTER, E. M. 5, 454 EAST 49TH.

STENOGRAPHER, experienced and capable, for metal manufacturing company, West 22d et; salary to start, \$18-\$20; Christian. J 56 Heraid Heraid square.

STENOGRAPHER, law experience; references. F. H. Potter Agency, 82 Court at.,

Brooklyn.

STENOGRAPHER, first class, speaking English and Prench. J 50 Horald, Hernid st. WAITEESS to go Greenwich, Conn. Call Wedneeday between 11 and 12, McCarthy, 11th floor, 437 5th av.

WOMAN, 25-40, well educated, resourceful, disengaged teacher proferred; learn good business; opportunity develop into executive; liberal salary start. C 53 Herald, Heraid eq.

YOUNG WOMEN CLERKS AND TYPISTS. The Metropolitan Life Insurance Company has a few positions open for young women as typists and clerks. Applicants under seven-teen will not be considered. Ap-ply between 5 and 4 o'clock at

YOUNG woman wanted, refined, to take charge of two children and help light house-work. Mrs. MacRobert, phone Columbus 3224, yr Contral Park West. Instruction.

Room 5033, 1 Madison Avenue.

THE NEW YORK SCHOOL OF
SECRETABLES.
THREE MONTHS: COURSE; students on
probation; individual instruction; graduates
registered. Acollan Hall. V. M. Wheat.
Director.

HELP WANTED-MALE.

Christian, wanted by old established dry goods commission house; must have good address and capabilities which would war-rant advancement to responsible position-apply by letter, stating education and fath-er's business. Box 134 Madison Square Post Cffice.

THE WILFRED ACADEMY OF HAIR AND BEAUTY CULTURE OFFERS COURSES OF INSTRUCTIONS IN ALL BRANCHES. ASSURING LARGE EARNINGS: DAY, EVENING CLASSES. CALL OR WRITE FOR INFORMATION. 153 W. 44TH ST. PHONE BRYANT 9455. EARN \$25-5150 weekly, only through Prof. Robrui's, the Roliable Hairdees, Manicure, Beauty School; \$5 up; free for service; earn while learn; circular explains. 119 W. 42d st.

EMPLOYMENT AGENCIES.

TPIST, Christian firm. Greater New York Employment Agency, 358 Fulton st., Bklyn.

Domestic Help Wanted.

NLS. WHY NOT

let Lazare take care of your
needs by getting you a
good position, a good home with
satisfactory salary?

LAZARE'S EMPLOYMENT AGENCY, 200 East 72d Street, southeast corner of 3d av.

erences. Brennan's Agency, 46 E, 6001 Plaza 1217 NURSES—Nursery governesses, many goo-positions open; no fee. Lazare's Employ-ment Agency, 200 E, 72d st.

COOK, chambermaids, waitrenses, laun-dresses, kitchen and useful malds. Turner's Agency, 111 E. 54th st.

MALMBERG'S Reliable Agency, 1049 Lex-ington Av. (75th)—Select neip for private families.

COOK and nurse; city references. Brennan's

HELP WANTED-MALE.

BUSINESS BUILDERS

WANTED

Most of us like a job with a title

Sales and executive positions open to you through this institution have REAL MONEY attached to the titles. Commissions are CERTAIN once you have learned the Science of Seiling. The man who can sell is a VALU-ABLE MAN, and the Business Build-ers' citents value him at the rate of

DON'T SAY TOU WILL NEVER MAKE A SALESMAN. How do you know? Most of our BEST salesmen NEVER SOLD A THING before they joined the Business Builders. Most of them had never earned over \$40 a week. One of those men drew a commission check of \$550 for last week's

of them had never carried over \$40 a week. One of those men drew a commission check of \$550 for last week's work. Another carned \$1.016; another \$500. Every one of our salesmen has the OFFORTUNITY to earn the same amount, and within a few months receive promotion to a BIG JOB that MEANS REAL MONEY. That OPPORTUNITY IS OPEN TO YOU.

Three months ago Amst Ellas was made District Sales Manager in the Sales Organization of one of our clients. He had been with the Business Builders only four and a half months. He had worked 9 years in a shipyard, and becoming dissatisfied with himself began to read the "Heip Wants" in these columns. Several times he read the Business Builders' advertisement, but he didn't believe that the statements were true. They seemed too GOOD to be true. But he was so determined to GET SOMEWHERE in Life that finally he decided that he couldn't AFFORD not to find out for himself.

himself.

He joined the organization and MADE GOOD, and in 445 months was promoted to District Sales Manager for one of our clients. In the past TWO MONTHS HE HAS EARNED OVER \$5.000 in commissions in that Job. He is now only 25. He achieved HIS success in spite of the unusual obstacle of not being able to speak English very well. But he had learned how to KEEP ON KEEPING ON and he is NOW on the ROAD OF EUCCESS.

Don't say: "I CAN'T SELL." When we say "I CAN'T" we scare away SUCCESS. Pretty nearly everything good or had begins right within ourselves. The man who doesn't know what it is to be successful can blam no one but HIMSELP. Say: "I CAN SELL" and learn the Science of Seling. Join the finest selling organization in the world. This organization will give you a TRAINING, and then a DEFINITE opportunity to CASH IN on that training.

on that training.

The Business Bullders is under the direction of James W. Elilott, writer of Man Messages, and known throughout the selling world for his ability to develop sales organizations and salesmen. The Business Builders have contracted to finance the expansion of 3 corporations and at the same time to TRAIN men for sales and business executive positions paying from \$5,000 to \$15,000 a year. Within the past year we have trained and prometed over 63 men for them. They STILL REQUIRE 185. All of those men MUST BE TAKEN FROM OUR SALES organization. That organization is OPEN TO YOU NOW. Get your TRAINING and preparation without cost, and at the same time carn a good income. There are BIGGER JOBS higher up when you MAKE GOOD. Your opportunity is at its best THIS WEEK. We shall be glad to explain it to you. Call ONLY between 10 and 2.

Ask for Mr. Wells.

Ask for Mr. Wells, JAMES W. ELLIOTT'S BUSINESS BUILDERS, 620 Fifth av. (at 50th st.).

HELP WANTED-FEMALE.

for bright boys to get into the selling game; salary and commission. Wesley Mills Co. room 410, 500 5th av. BOY wanted, by New York Stock Exchange house, boy with experience on stock board. A 1035 Herald, Fulton st. CHAUFFEUR for Sauer truck. 2601 7th av., corner 150th st. Call, 8 A. M. av., corner 180th st. Call. 8 A. M. CHISF, all around, first class, white, settled, private experience preferred; boarding house, 60 people; very plain table, no Sunday suppers; easy place, excellent home; \$25 a. week; references. Il Central av., St. George, S. I., block from ferry. BARKER & MACCOLL.
VOCATIONAL SPECIALISTS,
30 CHURCH ST.
SECRETARIAL AND GENERAL OFFICE
POSITIONS.
REGISTRY FREE.
MISS C. L. McGUINESS, 42 W, 44th st.—
Positions in high class law offices for competent stenographers.
10 CHURCH ST. CORTLANDT 2746.
TYPIST Christian firm. Greater New York

CLERICAL MEN.

Last week 310 men joined our organization. You have a good address, ability and you want to build a good future. Read the story of Mr. Elias, one of our best men, in the Business Builders' advertisement in the beginning of these columns.

COOK, exceptional, for small club; reference. Call, 2-4. Thursday, 134 W. 11th.
COUPLE, white, cook and houseman, gardener; references required. Strasser, Miles
av.. White Plains, N. Y. Phone White Plains
2809.

ac. white Plains, N. Y. Phone White Plains av. White Plains, N. Y. Phone White Plains av. With Plains av. With Plains av. White Plains, N. Y. Phone White Plains av. COUPLE (white), without children; experienced; permanent; complete charge small country house for young and censiderate couple. Phone Rector 180, or Scarsdale 803. COUPLE—First chaes gardener and house-keeper, understanding vegetables, flowers and general upkeep of country place; wife pood cook; references; wages \$100. 31 Gramercy Park.

FARMER, single, experienced vegetables, fruit trees, gasolene engine, road building and generally uneful; farm Dutchess county, New York; comfortable home; references required. Apply Mr. Lewis, 1200 Broadway.

FARMER, middle aged, single, for general farm work; 550, board and room. F. E. C., 50 Madison av., New York city.

FOREMAN.—Night foreman for garage employing 25 mer; state particulars as to age, experience, nationality, &c., by letter only. Box 119, 852 Columbus av.

GARDENER, slowers, care of lawn, &c.; farm, Dutchess country nationality, &c., by letter only. Box 119, 852 Columbus av.

GARDENER, HEAD, for private country estables, flowers, care of lawn, &c.; farm, Dutchess country have knowledge of greenhouse, vegetables, fruit, chickens, livestock; references. Write to ERNEST LEVY, 229 4th av., New York city. GIRLS,
why waste time
and car fare answering one advertisement while without expenses
you meet at our offices hundreds
refined ladies waiting to employ
you? And, remember
It is free to you.
Call at
THE UNITED EMPLOYMENT AGENCY,
165 East 72d st.,
northwest corner 3d av.

MISS WETTLER'S

EUROPEAN EDUCATIONAL AND
DOMESTIC AGENCY,
18 WEST 43D ST,
Numerous positions open for chambermaids,
waitresses, cooks, houseworkers, nurses,
governesses, Call all week; all nationalities.

CALL EARLY.
New York Domestic Agency,
26 W 43d, Room 241.
Governesses, nurses, cooks, white and colored; chambermaid-waitresses, houseworkers, couples and butlers wanted immediately.

AT MISS HOFMAYER'S AGENCY,
10 E. 43d st., 3d floor.
Swedish cooks, English waitresses, Scotch
nurses, chambermaid, waitress, French
purtes, couples.

over 30, fair education, clean record, agreeable and forceful personality; excellent opportunity; experience unnecessary; give phone number. Write box 517, 905 Fitzgrad Bullding.

Two men needed immediately to work with me in New York office; absolute integrity first requisite; selling experience desirable; must have personality, common sense and determination; splendid opportunity for quick promotion to managerial position; don't hesitate to answer it you are employed; it will yap you to make a change. Call 294 Metropolitan Life Building, 23d and Madison av.

MEN WANTED. Ten men who can furnish good references and who would like to associate themselves with the largest firm in the country; un-limited advancement for the right men. Apply in person, 110 West 40th st., N. Y., room 201.

MEN-WE NEED A FEW GOOD MEN
TO TAKE ADVANTAGE OF A
REAL EMPLOYMENT OPPORTUNITY. NEAT APPEARANCE. FAIR
EDUCATION AND PLEASING PERSCNALITY ONLY REQUIREMENTS.
CALL AFTER 10:30 A. M., ROOM
1708, 299 BROADWAY.

PIANO SALESMEN.

PIANO SALESMEN.

WE ARE OPEN TO NEGOTIATIONS WITH SEVERAL REAL
PROLUCERS IN THE PIANO SALES
FIELD. THE MEN WE SEEK HAVE
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FIELD. IF YOU HAVE THESI
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LIKE TO HEAR FROM YOU. WI
CAN OFFER A WORTH WHILL
PROFOSITION, WRITE US IN DE
TAIL, SHOWING WHY WE SHOUL
CONSIDER YOU.— ALL CORRE
SPONDENCE WILL BE HEL.
STRICTLY CONSIDERTIAL. H. II
HERALD, HERALD SQUARE.

Salary reductions seem to be on the program. Most of the men will have to stand for it, but you can be sure that the Livy Wirels, the GO-GETTERS, are going to get out from under and continue to make money is to BE YOUR OWN BOSS. You CAN be just that NOW. Read the story of Mr. Elias in the Business Builders' advertisement in the beginning of these columns. Then use your ludgment. Got away from the story of My Columns. Then use your ludgment. Got away from the season of the source of the season of the s

REPRIESENTATIVE wanted to stion space in large South American tion of American manufacturers; or capable of approaching and interest executives need apply: liberal covariatives needed apply: liberal covari

SALESMAN.

Wanted, experienced security salesman, by a house just opening in New York city, to sell on partial payment pian; wonderful opportunity for live wires: have opening right now for sales manager, if you show us; write for appointment. The Chesley Corp. Room 708, 50 E. 42d st., city.

SALESMEN.

Producing oil corporation, 30 proper Texas, Oklahoma, Louisiana, offering splease common stock; every purchase of a secured by 12% gold note; 24% profit gas teed to every investor; best proposition America for real salesmen; liberal com sion; no advances. Call 11 A.M. to 3 F only. Mr. Tobias, 21 West 50th st., see floor.

SALESMEN.

We have positions on our sales staff six itvo wire representatives; salary permission; selling direct to consumust furnish security; experience unue ary. Call between 3 and d P. M. F. 404, 103 E. 12Mh st.

Wes 20th.

We can offer you a Rielson position in an established Dusiness where character and ability are more important than experience the properties as a selection of the properties of the ATTORNEYS wanted, by a title company, either male or female; experienced in the examination of titles to real cetato; good salaries paid; answer by letter; state and, qualifications, experience and salary desired. F 1633 Herald, Brooklyn.

BOOKKEEPER, IN OFFICE OF WHOLESALE HOUSE: ONE WHO HAS HAD EXPERIENCE IN HANDLING CONTROLLING ACCOUNTS; MUST COME WELL RECOMMENDED. REPLY, STATING AGE, EXPERIENCE AND SALARY EXPEUTED, BOX 225, 200 CABLE BUILDING.

HELP WANTED-MALE.

HELP WANTED-MALE.

Suppose we were to tell you that we have the opportunity right now to make more millions in the next ten years than any industry or combination of industries in America—would you take the trouble to investigate and find out for yourself if our statement is correct or not?

Six months time and over \$40,000 have been spent in this campaign. We could go on and write two or three columns concerning this proposition and then we would not be able to explain it sufficiently.

A personal interview will convince you.

94 East 42d Street.

SALESMAN.

Ex-liquer salesman and bartender, if you are a live wire drop me a line and i will got in touch with you. The Chasley Corp., Room 708, 50 E. 42d st., city.

ment, H 130 Herald, Herald sq. SECURITY SALESMEN.

SECURITY SALESMEN.

SUPERINTENDENT.-Couple, white children, complete charge 16 family

vator apartment; give experience, refessalary. Write S. N., 1358 Broadway.

Apply 220 5th av., suite 517.

AUTOMOBILE EXCHANGE

372, City Hall Station.

Il at our office between 3 A. M. 3 P. M.

We lack words to adequately the magnitude of this industry want to tell you all about it.

SALESMEN

WHO WISH TO BECOME EXECU-In your past selling and business experience you can remember how you let opportunities go, not fully realising at the time that you were passing up a real opportunity. It is possible for Have you ever stopped to analyze the reason for the great number of million-naires in the United States? If you will look up the records of those who have made millions in a lifetime, you will, find they are the ones who have grasped their opportunity and made good.

We need several honest, red blooded men in New York who can help and be helped by the practical cooperation that has made permanent success for this fouse.

We have thousands of clients who must be served. A completely new and practical sales plans is producing splendld income for our organization. Man without experience are finding opportunity for life work.

This institution is completing the personnel needed for a definite work of expansion.

It means quick promotion to important executive positions.

It you are in earnest, have personal force, a clean record and are over 25 years old, call after 10 A. M. at nearest branch office:

Room 1101, 50 E. 424 st. New York.

years old, call after 10 A. M. At near-cet, branch office: Room 1101.50 E. 42d st., New York. Room 294 Metropolitan Life Building, Room 502, 1432 Broadway. Room 504, 70 Court st., Brooklyn. 312 Ethan Flagg Building, Yonkers, 601 Prudential Building, Nowark.

BALESMEN

READ THIS AD.

BIGGEST BUSINESS EVER STARTED

Last week's high score was £1,016.

That was the commission earned by our top man for the week. With your selling experience and our solid business proposition YOU can equal that record. Besides, your consistent work will put you in line in a few months for a permanent position as sales manager or district sales manager in the selling organization of one of our clients. We want the BEST men on earth to represent us. Read the Business Builders' advertisement in the beginning of these columns.

SALES MANAGER,

with sales experience, as traveller and manager of small force of growing concern located at Newark, N. J., engaged in the manfacture and sale of chemical specialities of great merit; excellent opportunity for the right man; state age, experience and salary expected. Y 512 Herald, Herald sq.

SALESMAN FOR MANHATTAN TO SELL HIGH GRADE CANDY SPECIALTIES TO RETAILERS: EXCELLENT OPPORTUNITY AND PERMANENT CONNECTION TO RIGHT MAN: WHITE, DO NOT CALL GIVE TELEPHONE NUMBER: SALARY EASIS. THE PARAMOUNT PRODUCT CO., 128 ROSEVILLE AV., NEWARK, N. J.

SALESMEN-STOCK WANTED AT ONCE, FIVE LIVE-WIRE STOCK SALESMEN ON ONE OF THE BEST PROPOSITIONS IN THE COUNTRY, APPLY TO-DAY, 11:39 TO 1 O'CLOCK, ROOM 501, LAWYERS BUILDING, PASSAIC,

SALESMEN, business service; only high grade men capable of interviewing the bigger executives can measure up; commis-sion and bonus; permanent. Room 1414, 150 Nassau st.

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